

Right90 Solution for an Actionable Sales Forecast



Key Benefits

- ▶ **Accelerate Integration**
Simplify interactions between Right90 data and existing applications.
- ▶ **Reduce Errors**
Automate extractions and updates of Right90 data.
- ▶ **Increase Productivity**
Minimize repetitive actions within or involving the Right90 application.
- ▶ **Ensure Successful Integration**
Leverage Right90 Sandbox™ to test API functionality.

Bundled Offering

When a company purchases Right90 APIs, it receives Right90 Sandbox automatically. Sandbox enables administrators to test APIs against an identical production Right90 environment.

Easily Extract, Update and Load Right90 Data

Right90 Web Service Application Programming Interfaces (APIs) automate external interactions with Right90 data, increasing the effectiveness and speed of Right90 integrations while reducing manual labor and errors. Based on SOAP and XML standards, Right90 APIs can be used to automate the following:

- ▶ Loading of shipment data from ERP systems into Right90.
- ▶ Extracting sales forecast data from Right90 for use in other applications.
- ▶ Updating specific items that drive the forecast, enabling companies to automate actionable data within the Right90 application.

Supported functionality for Right90 APIs:

- ▶ **Update Forecast:** Quantity, revenue or price changes can be easily modified for any sales forecast plan.
- ▶ **Shift Forecast:** Ability to move the entire forecast forward or backward in time.
- ▶ **Search Forecast Plan:** Ability to extract forecast data for a specific plan for any combination of customers, products or regions.
- ▶ **Manipulate Key Dimensions and Attributes:** Ability to perform all necessary operations on Right90 dimensions. For example, one can create new hierarchies around products, regions or end users for reporting requirements.
- ▶ **Merge and Move Dimensions:** Ability to merge two dimensions (e.g. two customers) or move dimensions from one parent to another. For example, one can easily move products to rollup into separate product lines.
- ▶ **Change User Roles and Permissions:** Manage user permissions.
- ▶ **Create/Update Forecast Item:** Ability to create and update forecast elements (forecast line items).
- ▶ **Reset Forecast Plan:** Ability to reset all values in a forecast plan to zero.

Right90 Advanced API package include all APIs listed above. Right90 Basic API package includes the Search Forecast, Reset Forecast Plan and Update Forecast APIs.

Learn More

For a detailed technical specification of the APIs, download the Right90 WSDL at www.right90.com/api/v1/. To learn more about Right90 APIs, contact your Right90 sales representative or visit www.right90.com.

About Right90

Right90 is a market leader in sales forecasting solutions. Right90 delivers a powerful suite of SaaS-based applications that enable companies to generate an actionable sales forecast. By integrating with leading CRM and ERP systems, Right90 applications help companies to drive higher revenue, greater margins and increase sales performance. For more information, visit www.right90.com or call 1-877-RIGHT90.