

# Right90 RightStart Services

Better Sales Forecasts in Just 15 Days

Right90 can streamline your forecasting by enabling your sales reps to enter all their forecast information in one place, with an intuitive, Excel-like interface embedded directly in salesforce.com. And with Right90's RightStart Services, you can get unique insights into your sales forecasts in as little as 15 business days.

RightStart helps manufacturing companies achieve rapid results with their Right90 and salesforce.com deployment:

- Improve sales forecasting in just 15 days
- Leverage salesforce.com investment to create accurate sales forecasts
- Increase end-user adoption
- Learn best practices from manufacturing and forecasting experts

Based on the deep manufacturing expertise of Right90 and our partners, RightStart helps you quickly streamline your forecasting processes and begin realizing results with your Right90 and salesforce.com investment.

## RightStart Package

All RightStart implementation packages include the following:

- Forecast Process and Data Discovery Workshop
- Service configuration based on requirements determined by the customer and Right90
- Right90 Configuration Review
- Right90 Configuration Workbook
- One end user training session (web-based)
- One administrator training session (web-based)

## Designed for Manufacturing

Right90 RightStart Services is designed for:

- Small- and medium-sized manufacturers
- Pilot deployments of less than 50 users
- Manufacturers using the Enterprise or Unlimited Edition of salesforce.com

Right90's professional services team and business partners work with you to quickly assess your requirements, configure Right90 to streamline your forecasting process and ensure your entire team is trained and ready.

## For More Information

Contact Right90 to learn how Right90's RightStart Services can help you get better forecasts in just 15 days. Visit us at [www.right90.com](http://www.right90.com).

## Manufacturing Success

- Alereon
- Aperto Networks
- Centillum Communications
- DisplayLink
- Ember Corporation
- Emerging Display Technologies
- Intellex
- Luminary Micro
- Mellanox Technologies
- Quantum
- QuickLogic
- Renaissance Electronics
- Sharp Microelectronics
- Spectrum Rep
- Teak Technologies
- WJ Communications

“With Right90, our executive team can immediately identify and resolve any potential shortfalls ... while our sales team can focus on selling and not on updating spreadsheets.”

– Steve Smith  
SVP WW Sales & Services  
Intellex